

# DANIEL DEL RIO

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## **PETERSON'S HARLEY DAVIDSON** | Miami, FL

*Fit Specialist / MC Sales / Events*

02/2019 - Current

## **HARLEY DAVIDSON OF GLENDALE, HD OF SANTA CLARITA** | Los Angeles , CA

*Fit Specialist / MC Sales / Events*

11/2017- 02/2019

Motorcycle sales, marketing, event coordination and motorcycle endorsement class liaison.

Main responsibilities; Motorcycle sales (Top salesman), but was heavily involved with our event concepting as well as part of the team which worked on bringing to live new ideas and ventures to continuously stay on the customers top of mind as an innovative, reliable, and up to date dealership (including social media presence). In my time involved with the dealership we went from a Bronze Bar and Shield to Gold!

## **BARK N BITCHES.**, Los Angeles , CA

*Humane Dog Rescue / Retail Shop Manager*

10/2016-12/2017

High pace and volume environment. Responsibilities range from coordinating rescue transport, medical intake and maintenance, inventory manager, adoptions and high volume retail sales.

## **AEG LIVE / GOLDEN VOICE** | Los Angeles, CA

*Logistics Assistant*

04/2016-Present ( *freelance* )

Coordinating various event functions. Responsibilities range from transportation coordinator to artist hospitality. Requires quick problem solving skills and the ability to stay patient and proactive during high stress work environment.

## **ENRIQUE SALON** | Miami, FL

*Salon Manager*

072014 - 02/2016

Day to day business operations ranging from customer relations, processing transactions for services, products, inventory management and payment responsibilities to suppliers and employees; salon expenses and opening/closing procedures.

## **NEW LINE AVIATION / XPRESS LINE LOGISTICS** |. Hialeah, FL

*Parts Sales / Logistics Director*

11/2009 - 06/2014

Spent the first year dealing with sales and research for NLA which is dedicated to aviation part sales. Helping with inventory management and researching for new prospective business. I was promoted to Logistics Director for XLL and dealt with a large scale of functions from overseeing all import/exports (international and domestic ), in-house storage management, customer relations, payables and recruiting new business possibilities within our market.